



Service Excellence Internship 80 - 100% (f/m/d)

At Hitachi Energy our purpose is advancing a sustainable energy future for all. We bring power to our homes, schools, hospitals and factories. Join us and work with fantastic people, while learning and developing yourself on projects that have a real impact to our communities and society. Bring your passion, bring your energy, and be part of a global team that appreciates a simple truth: Diversity + Collaboration = Great Innovation

Hitachi Energy Switzerland Ltd, High Voltage Products, is renowned worldwide as a specialist for power transmission and distribution. The Service unit is responsible for the worldwide after sales support of generator circuit-breaker (GCB) systems and gas insulated switchgears (GIS) for both Transmission (220kV-550kV) and Sub-transmission (60kV-170kV) level, including training, installation and commissioning, scheduled maintenance, value-added services, troubleshooting, extensions, retrofits and replacements.

Join Hitachi Energy and work in a team that is dedicated to creating a future where innovative digital technologies allow greater access to cleaner energy.

You have a higher education with a commercial and/or technical/IT focus? You have profound conceptual, analytical and organizational skills? You are highly interested and/or bring initial experience in sales, pricing, e-commerce or driving improvement projects? You are self-motivated, curious and have a service-mindset? Then we have the right opportunity for you!

During your Service Excellence Internship you will begin your assignment with implementing the HMB overhaul workshop in our newly created Logistics Center. There you will define future requirements of testing, planning- & execution-processes and general organization. As a next project you will support, implement and improve our pricing processes. Finally, you will create a dashboard visualizing the defined Sales and Operations KPIs mapping them to their diverse data sources (SAP, SFDC, Business Online, Hitachi Energy's E-Commerce Platform). To succeed you are working closely together with other functions and stakeholders in our Product Service Center (PSC). With your drive and ownership, you improve upon and standardize our Sales tools to support our vast service portfolio.

Hitachi Energy Switzerland offers an interesting role within a highly motivated team, together with open communication structures. On the basis of a personal, practice-oriented introduction program, you will be given the opportunity to acquire the confidence needed to work independently and be a constructive member of an inclusive team within your assigned area. Hitachi Energy can provide a wealth of opportunity for personal development with the aim being to assist you in developing and attaining your career goals.

Our flexible work practices help you optimize personal and business performance while creating an environment where all employees can develop their skills and grow.

Duration of the internship: 6-12 Months as per agreement.

Your responsibilities

- Support offer standardization and pricing
- Define and development of tool & process to update prices for major and minor releases
- Defining and making Sales & Operations KPIs measurable and visible
- Active participation in internal process improvement projects

Your background

- Higher education with commercial and/or technical/IT focus (University, FH, TS or similar)
- Team player with good conceptual, communication, analytical and organizational skills
- Drive and persistence combined with strong skills in indirect leadership
- Good knowledge in SAP, MS Office, e-commerce exposure is a plus
- Fluent in English (written and speaking), further languages like German are a plus

More about us

Hitachi Energy is a global technology leader that is advancing a sustainable energy future for all. We serve customers in the utility, industry and infrastructure sectors with innovative solutions and services across the value chain. Together with customers and partners, we pioneer technologies and enable the digital transformation required to accelerate the energy transition towards a carbon-neutral future. We are advancing the world's energy system to become more sustainable, flexible and secure whilst balancing social, environmental and economic value. Hitachi Energy has a proven track record and unparalleled installed base in more than 140 countries. Headquartered in Switzerland, we employ around 38,000 people in 90 countries and generate business volumes of approximately \$10 billion USD. www.hitachienergy.com

Interested in joining our team? If so, we look forward to receiving your full application (motivation letter, CV, references) only via our online careers tool.

Hitachi Energy Switzerland Ltd.
Kim Hipwood
Talent Acquisition

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