



Hitachi ABB Power Grids is a pioneering technology leader that is helping to increase access to affordable, reliable, sustainable and modern energy for all. We help to power your home, keep the factories running, and our hospitals and schools open. Come as you are and prepare to get better as you learn from others. Bring your passion, bring your energy, and plug into a team that appreciates a simple truth: Diversity + Collaboration = Great Innovation

Installed Base (IB) information is a core knowledge for our service business.

To accelerate our service business development, we need to enhance IB information, gathering external and internal data into one system through a solid process that can support our efforts in all areas and interact with our other IS tools. Our 2021 target is to establish a solid process for IB data capturing and significantly enhance the quality of our IB knowledge. Therefore, we are searching for an outstanding and motivated personality who will support us for 6-12 months in one of the following locations: Warsaw, Poland/ Milano, Italy/ Mannheim, Germany.

## Your responsibilities

Design and implement a lean Installed Base (IB) data management strategy, interconnected with the existing tools and tools being developed

Define processes and automating IB data capture to the extent possible

Define and roll-out processes to our service teams globally to structure how we capture and update IB data Build an effective and qualitative IB capturing with initial focus on selected industrial segments. In a 2nd stage the approach will be extended to other segments

Work closely, with our global IB manager and the users for the business user perspective and end results, also with R&D for IS and automation development possibilities

Establish contacts with key persons in our business development teams for selected segments to get support in data sourcing and evaluation

Work and influence corporate IT and other IT stakeholders to facilitate the inclusion of our IB strategy in corporate IT tools and policy

## Your background

Student or recent graduate in IT Engineering with genuine interest in Business development Strong background in Data management and associated technologies (Database and big data, AI, Machine learning, …) Able to build an overall IT process and infrastructure that will support our IB management objectives Able to communicate and influence others within our team (Product Management, Sales, Operations, etc.) to foster the development of Digital Marketing as a technique to develop awareness of our Products Fluent in English

## More about us

Hitachi ABB Power Grids is a global technology leader with a combined heritage of almost 250 years, employing around 36,000 people in 90 countries. Headquartered in Switzerland, the business serves utility, industry and infrastructure customers across the value chain, and emerging areas like sustainable mobility, smart cities, energy storage and data centres. With a proven track record, global footprint and unparalleled installed base, Hitachi ABB Power Grids balances social, environmental and economic values, and is committed to powering good for a sustainable energy future, with pioneering and digital technologies, as the partner of choice for enabling a stronger, smarter and greener grid. www.hitachiabb-powergrids.com

Interested in joining our team? If so, we look forward to receiving your full application (motivation letter, CV, references) only via our online careers tool.

Hitachi ABB Power Grids Switzerland Richard Kwame Adu Talent Acquisition

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