

We are looking for a

SALES INTERN

In this interesting and diverse function, you will put in practice your theoretical knowledge and skills to gain initial experience in a professional and motivated team.

Your responsibilities:

As part of the sales management team, your role will be to:

- Create, improve or/and update reports (weekly, monthly & quarterly) for the sales team, the management or DKSH.
- Create ad-hoc analyses depending on the needs of the team or of the management.
- Prepare presentations for the sales team, the management or DKSH.
- Support the team to prepare sales forecasts and budgets.
- Support the team in different key projects and in other key sales management topics.
- Support the team to monitor the product pricing worldwide and to follow-up on pricing changes, and to establish local pricing recommendations.
- Exchange with the sales and marketing teams and/or with our subsidiaries to perform your daily work.

Your profile:

- You are willing to learn (no need of a previous experience).
- You enjoy team working and you are structured in your work.
- You have analytical and synthesis skills, and you are able to work with large data and numbers.
- You are comfortable working with Excel, PowerPoint and Word.
- Fluent in French & English, German would be a plus.
- You already have graduated or intend to graduate from a higher education in one of the following study fields: business management, economics or marketing.

Position:

- <u>Environment</u>:
 - Small, dynamic and open-minded team that will take time to teach you and bring you further in your personal development.
 - Transparent and empowering managers who will trust you and who will give you tasks to perform in autonomy.
 - A human-sized company that enable a great understanding of the business.
 - <u>Place</u>: Saignelégier (home office upon agreement)
- <u>Availability</u>: as soon as possible
- <u>Duration</u>: 6 to 12 months

Mrs Ilona Willemin is looking forward to receiving your complete application. For any questions, please get in touch by phone 032 952 17 64 or by email ilona.willemin@mauricelacroix.com.

About Maurice Lacroix:

Maurice Lacroix is located in Saignelégier, in the heart of the Swiss Jura, a region renowned for its watchmaking prowess. For the past 40 years, the watch company has produced watches renowned for their high perceived value and attention to detail.

Maurice Lacroix watches are distributed in more than 1,800 retail outlets. Its continued growth, based on a winning formula of quality, reliability, ingenuity and determination, is expressed through a refreshing aesthetic and high perceived quality, supported by patented innovations.

On 1 July 2011, DKSH, a Swiss company based in Zurich and a leader in Market Expansion Services in Asia, took over the reins of Maurice Lacroix. With 825 business units in 35 countries - including 800 in Asia - and 33,000 dedicated employees, DKSH generated net sales of 11.3 billion in 2018.