



Module description

Field of study HES-SO Business, Management and Services Degree course Master of Science in Business Administration

1	Title of module		with Purpose and	2023-2024	
	Code	Type of course *	l Impact		
	E.MScBA.390.OE35.E.23		MAS _ EMBA _ DAS _ CA	S _ other	
	Level □ Basic module □ Further studies module □ Advanced module □ Specialised module	Description ✓ In the case of definitive failure in a module defined as compulsory for successfully completing the course profile in question, the student shall be excluded from the degree programme, or from the faculty, if this is provided by the course regulations in accordance with Article 32 of the Regulations relating to first-cycle and second-cycle degrees (Bachelor's and Master's) at the HES-SO		Time schedule Module over 1 semester Module over 2 semesters Spring semester Autumn semester Autures	
2	Organisation				
	ECTS Value	Language			
	5	✓ English✓ English - Russian✓ French - English✓ French - German - English✓ German - English	English - Chinese French French - German German		
3	Prerequisites				
	The following module(s) must be				
	☐ The following module(s) must be none	nave been attended			
	other				
Other prerequisites					
	other prerequisites	iei preiequisites			
4	Skills to be gained / general learning objectives Students will apprehend basic concepts of culture, communication, style of management and teaching. Students will deepen their understanding of how to discover a new market by critically judging the theories discussed by aid of case studies and a real business case where their act as junior consultant. They will acquire strategies to work in an international environment and use these in practical				
5 Teaching and content Intercultural competencies, nowadays, are regarded as a key qualification needed to meet the requirements of working in an interention environment. Training in intercultural communication, negotiation, international networking and observation of leadership are ther recognized as a critical element in succeeding on the global stage.					
	this course, students will develop a critical understanding of culture and its effects on in an international career. A study trip of 1-2 weeks is ganized to deep dive into another ecosystem, get inspired from leaders and learn how to lead with purpose and global impact.				
6	Assessment and validation methods 100% presence and participation required.				
	60% - 2 Self-Reflective Reports - Individual 40% - Study Trip Report - Individual For the students who have not successfully passed the first year (semester 1 + 2), the Study trip is replaced by a project in Switzerland. In case of a remediation exam, the module head informs early enough the student about the form of the exam, which can be different than the original one.				
	No "advanced/accelerated repetitio	n" possible.			
7	Reassessment requirements *		7a Reassessment requirements (if module is repeated) *	
	reassessment possible no reassessment		reassessment possible no reassessment		
	other (please specify below)		other (please specify below)		
	other reassessment modalities				

The module has to be reassessed by a project based in Switzerland.





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8 Remarks

- Bibliography

 Moore, Ch. W., Woodrow, P.J. (2010): Handbook of Global and multicultural negotiation, 1st ed., San Francisco.
 Richard Mead (2005): International management, cross-cultural dimensions, Blackwell Publishing,
 Gibson, R. (2002): Intercultural Business Communication, Oxford.

10 Teaching staff

Name of head of module * Rico Baldegger & Raphaël Gaudart

Description validated on * 16.08.2023

Description validated by * Raphaël Gaudart

2 /2 18.08.2023