

# **Flexfiber – Un projet sans partenaire d'implémentation**

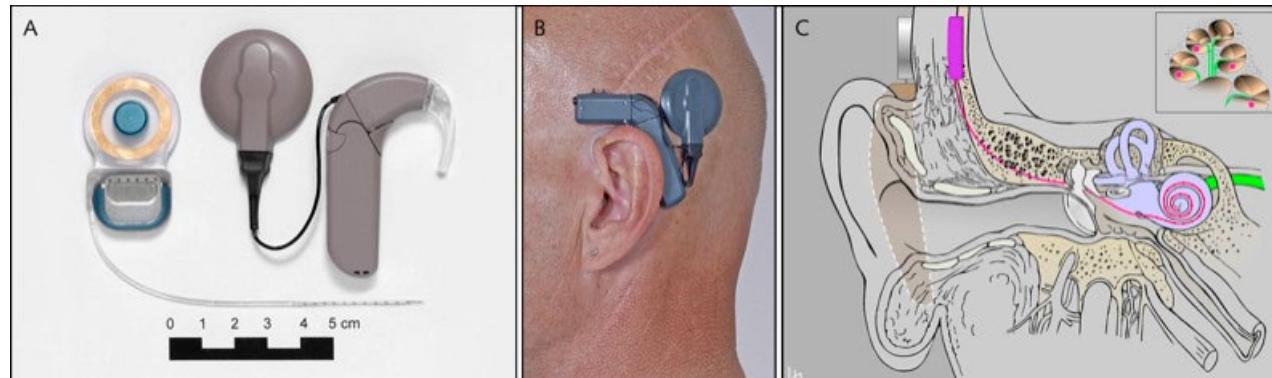
**Séance d'information sur Innosuisse – 11.11.2019**

**Lausanne - M. Llera**

# Flexfiber ?



## Flexfiber ? – The NANOCI project



The NANOCI Project is funded under the 7th  
Framework Programme of the European Union.

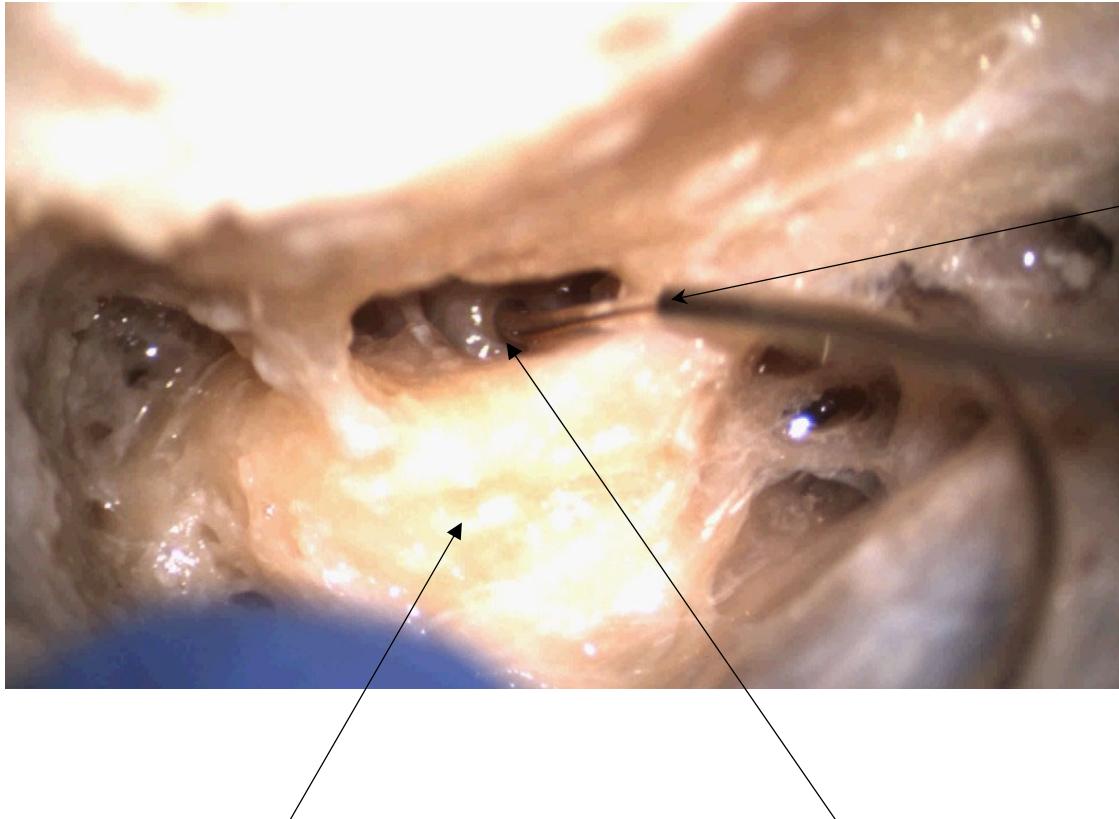


2012 - 2015

It is generally acknowledged that **eliminating the gap between neurons and the electrode array** and hence increasing the number of active channels should greatly improve the effectiveness of auditory nerve stimulation. The NANOCI project therefore aimed to attract the peripheral processes of the auditory nerve towards the electrode array.



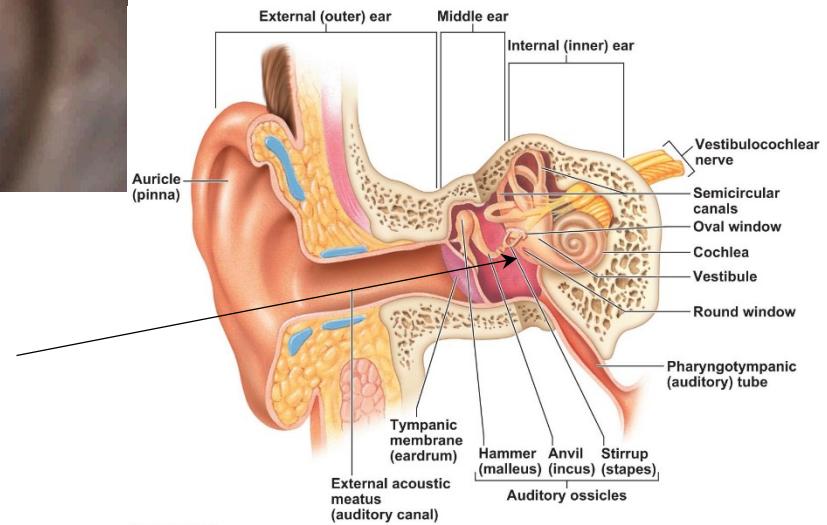
## Flexfiber ? – Clinical trials



Human temporal bone  
specimen

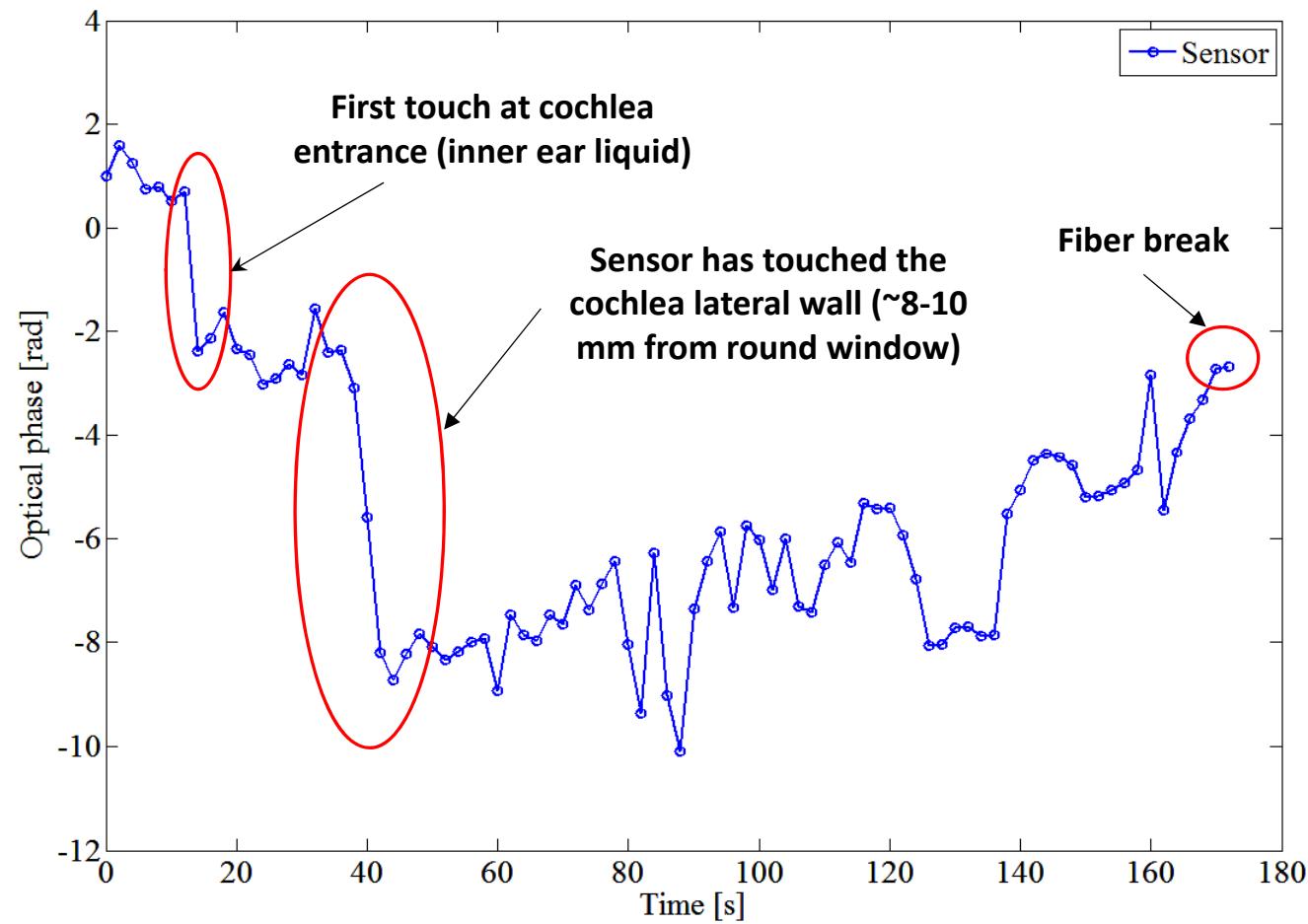
Round window

Fiber sensor insertion  
into the cochlea and  
monitoring of phase  
variations





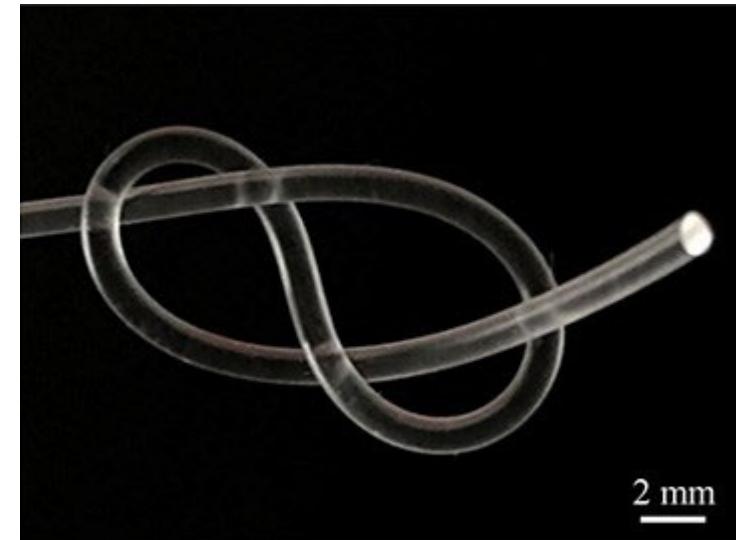
## Flexfiber ? – Clinical trials



## Flexfiber ? – A highly flexible optical fiber...



Glass optical fiber  
breaks



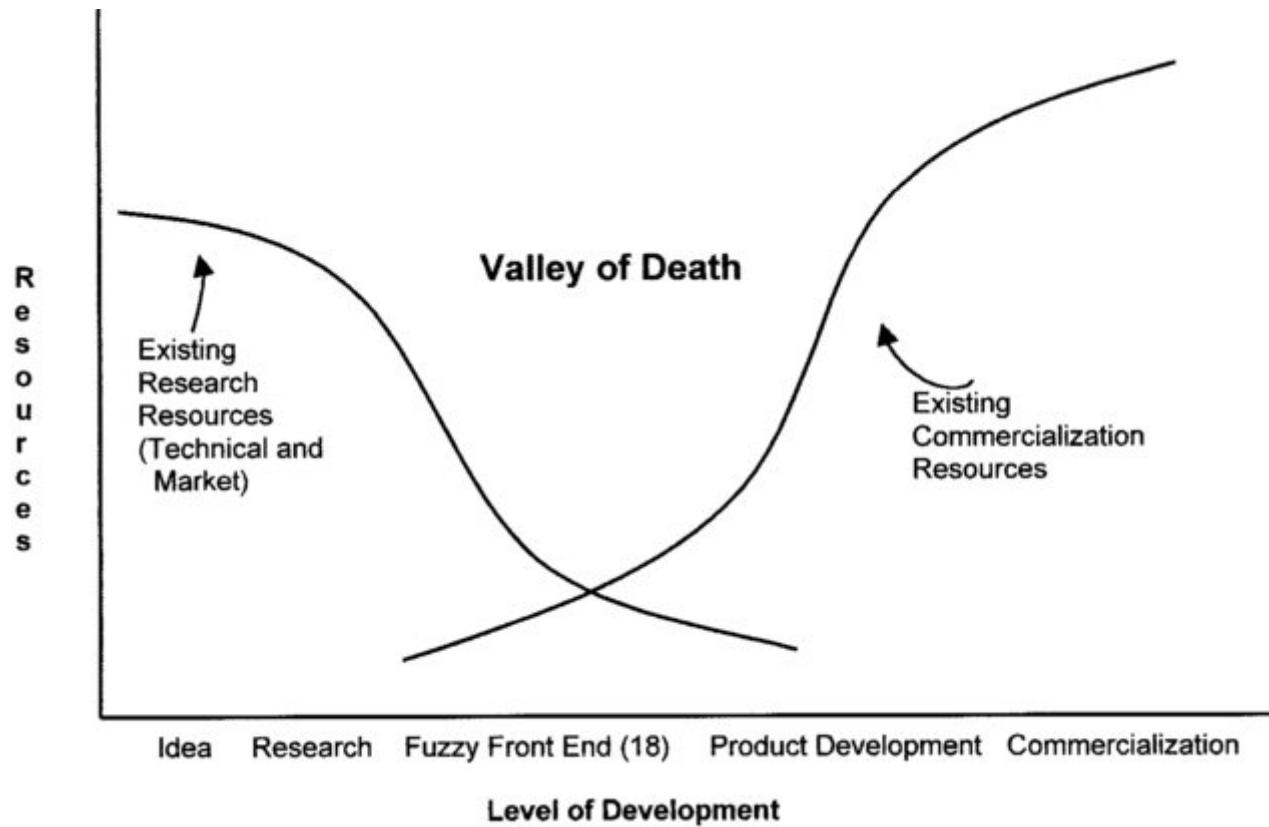
Elastomer based  
optical fiber  
**How to do it ?**  
**How to fund it ?**

# The road to Flexfiber...

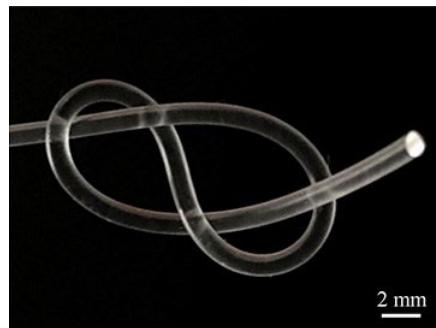
## The road to Flexfiber – The funding problem



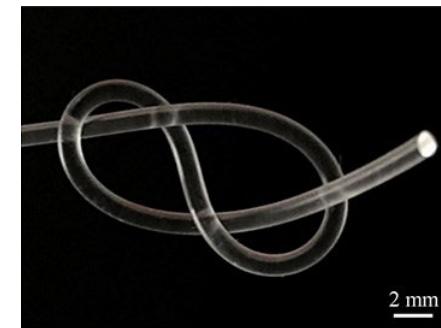
## The road to Flexfiber – The valley of death



## The road to Flexfiber – The students...



Student project +  
additional work



Elastomer based  
optical fiber

**How to do it ?**

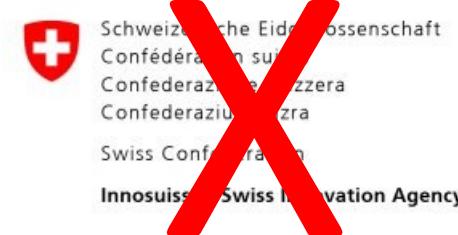
**How to fund it ?**

Elastomer based  
optical fiber

**How to ~~X~~ do it ?**

**How to fund it ?**

## The road to Flexfiber – The funding problem



## The road to Flexfiber – Innosuisse, why not ?

Chance meeting (2018) with  
Reinhard Voelkel, Innosuisse  
expert

- Reinhard : At HE-Arc, you  
must do projects without  
implementation partners !

- Me : Yes, of course ! But  
how do they work ?



1. A company has a good reason to not participate on the project but will implement the results achieved in the project
2. Or a start-up creation is envisaged after the project
3. Or any other solution that can show that job creation in Switzerland is foreseen !

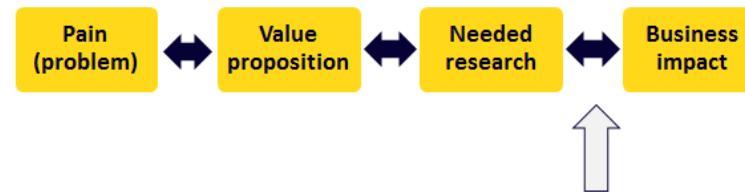
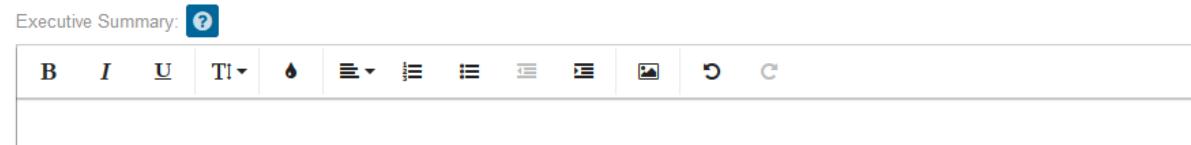
## The road to Flexfiber – Meeting with an Innosuisse Mentor

Meeting (2019) with Robert  
Van Kommer, Innosuisse  
mentor



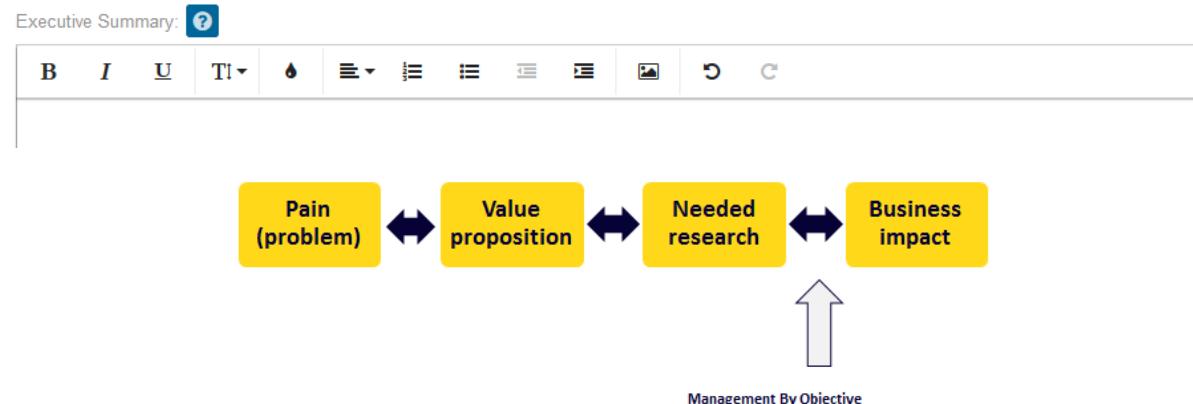
- What is really a project without implementation partner ?
- How to write the business part of the proposal ?
- What else do I need to know ?

# The road to Flexfiber – A normal Innosuisse project



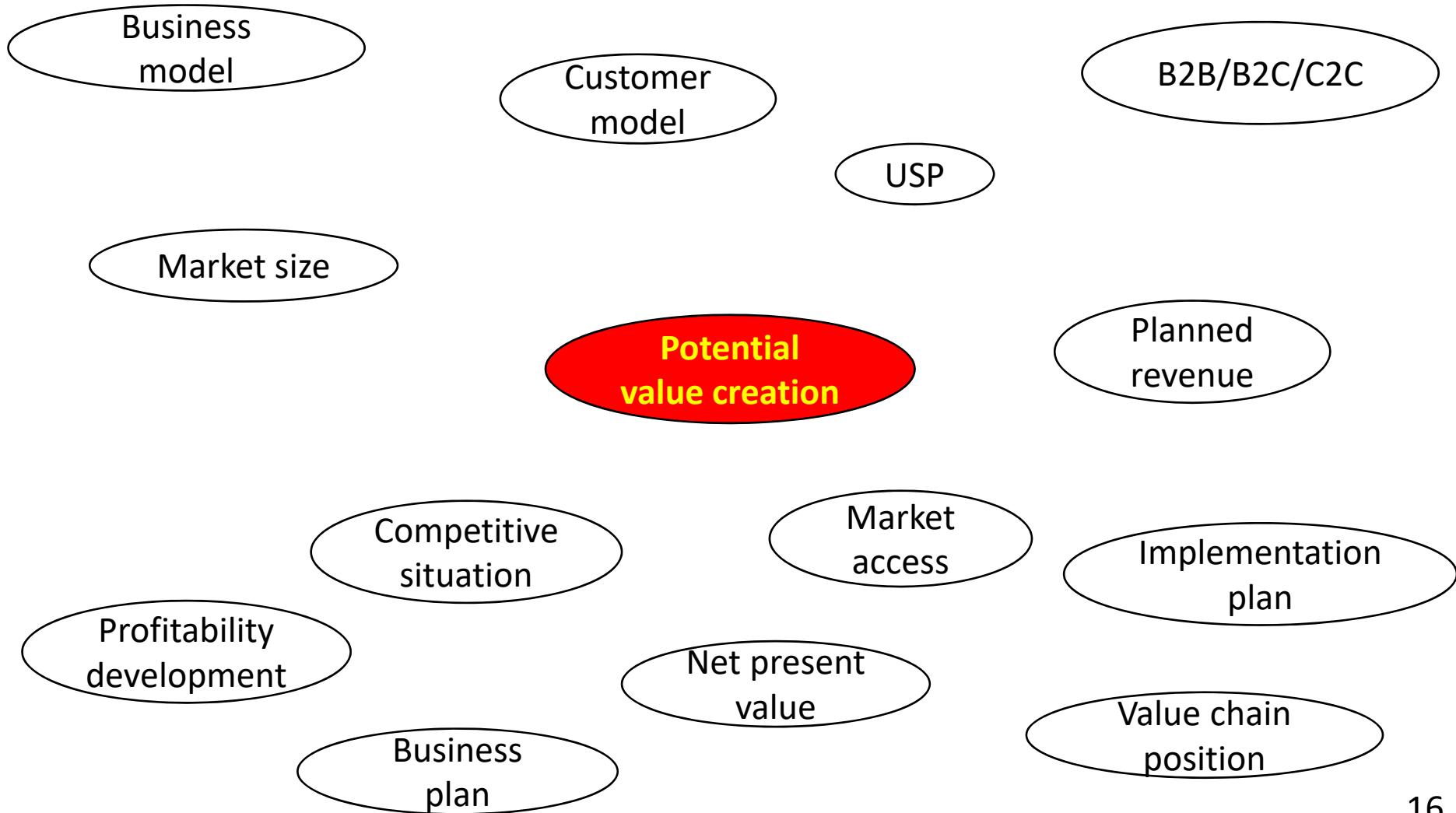
- Describe the novelty of technology
  - Describe the state of science
  - Describe the quantifiable goals
  - Describe the already performed work
  - How the selected partners fit well
  - Intellectual property rights
- Describe the business targets
  - Describe the potential customers
  - Does the project have a particular energy relevance ?

# The road to Flexfiber – Without implementation partner

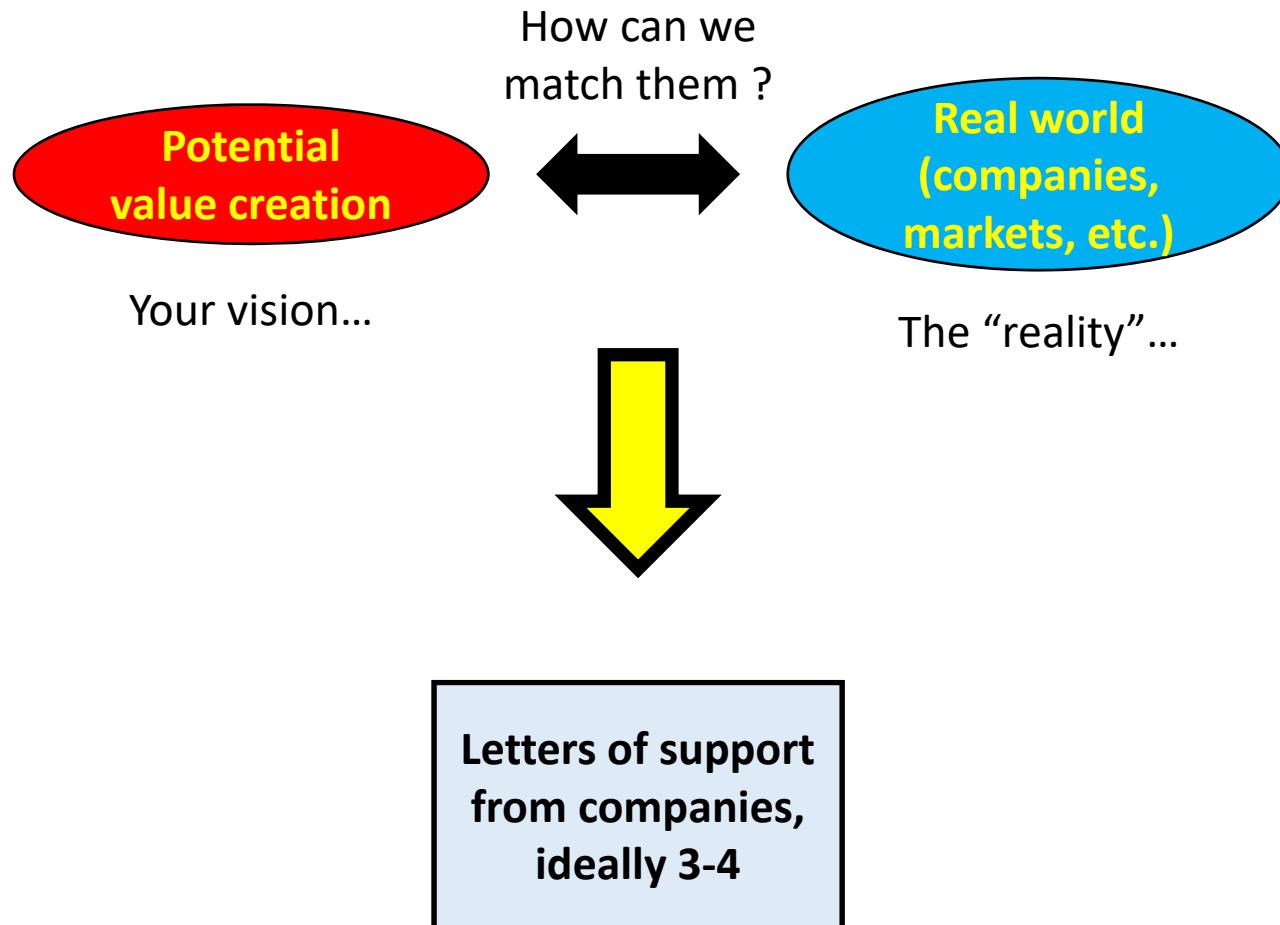


- Describe the novelty of technology
- Describe the state of science
- Describe the quantifiable goals
- Describe the already performed work
- How the selected partners fit well
- Intellectual property rights
- Describe the business targets
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- Does the project have a particular energy relevance ?

## The road to Flexfiber – The business part...



## The road to Flexfiber – Consolidation of the business part





**Questions ?**